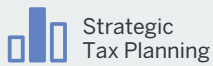


The MFA Companies® professionals have extensive experience partnering with privately held businesses and are dedicated to helping these companies design and implement organizational and financial strategies in alignment with both their business and personal objectives. Day-in and day-out you will find our team working hand-in-hand with our customers on a wide variety of strategic matters all with an eye toward helping them to create an economic platform that fosters competitive advantage, stimulates growth and increases profitability.



Strategic
Tax Planning



Audit and
Assurance



Business
Advisory



Valuation



Exit
Planning



Personal Wealth
Management

1 Improve Profitability and Stimulate Growth

- Explore alternatives to existing entity structure
- Implement federal, state and local tax preservation strategies
- Create multi-year tax projections and planning
- Conduct sales and use tax planning
- Identify and capture applicable tax credits and incentives
- Preserve Net Operating Losses (NOLs)
- Perform cost segregation studies
- Maximize benefit of tangible property regulations
- Create property taxation strategies, if applicable

2 Create Competitive Advantage

- Improve quality of financial reporting
- Audit financial statements
- Optimize financing arrangements
- Capital accounts tracking
- Review contracts, real estate agreements and other business arrangements
- Assess and recommend improvements to business processes and internal controls
- Evaluate ownership design, structure and restructuring alternatives
- Perform equity compensation planning
- Design key employee retention programs
- Establish defined benefit plan, if applicable

3 Plan for the Future

- Conduct ongoing financial planning and analysis
- Develop long-term tax forecasts showing impact on cash flow
- Address risk management and insurance needs
- Perform acquisition and expansion planning
- Design wealth accumulation strategies
- Activate personal investment management strategy
- Formulate tax-efficient generational wealth transfer strategies
- Succession planning for family and closely-held businesses

4 Monetize the Equity in Your Business

- Get your business "sale-ready"
- Evaluate exit options and deal strategy
- Assess valuation ranges and transaction feasibility
- Prepare confidential information memorandum
- Research, identify, contact and initiate discussions with potential buyers/partners
- Solicit, analyze and negotiate preliminary offers
- Manage due diligence process
- Negotiate and close deal