



Carl Famiglietti

CPA

MANAGING PARTNER

Experience

Mr. Famiglietti is the Managing Partner of The MFA Companies®, a business consulting and financial advisory firm. With over 25 years of business, finance and investment experience, Carl regularly delivers innovative solutions that are designed to optimize strategic and operational value for the Firm's customers. He provides a wide variety of operational, financial and tax consulting services in business planning, valuation, financing, mergers, acquisitions and divestitures. His rare combination of specialized expertise, real-world experience and strategic vision makes him highly sought after by leaders in the software, high tech, manufacturing, distribution, retail and professional service industries.

Carl is a thought leader in the community and his perspectives have been featured in a number of noteworthy industry and financial publications including *Financial Executive Magazine*, *Directors & Boards* and *Practical Accountant* as well as serving as a regular contributor to MFA's Thought Leadership. He is also a frequent presenter at industry conferences, seminars and other business events sharing his expertise and unique insight on an extensive range of important matters in areas such as audit, tax and consulting.

Carl began his career with a nationally recognized executive training program for a Fortune 500 company in the oil, gas and nuclear industry. His diverse background includes varied roles for one of the largest international accounting firms where his responsibilities exposed him to a myriad of large companies.

Expertise

- Strategic planning and goal setting
- Business and strategic tax planning
- Business valuation
- Compensation alternatives
- Capital infusion alternatives
- Debt financing alternatives
- Mergers and acquisitions
- Structuring of ownership interest
- Family and management succession plans
- Negotiation of business arrangements
- Estate transfer strategies
- Shareholder compensation arrangements

Education

- BS – Accounting, *Cum Laude*; Bentley College

Certifications

- CPA – Certified Public Accountant

Professional Affiliations

- American Institute of Certified Public Accountants